



**FINANCIAL SERVICES
FOR THE GREATER GOOD®**

Should You Change Your Annuity Allocation In Retirement?

Whether you're already receiving annuity income, or close to receiving it, your asset allocation strategy probably includes the TIAA Traditional Annuity and the CREF variable annuity accounts. You may, for example, choose to get income payments from TIAA Traditional alone or from a combination of TIAA Traditional and the TIAA-CREF accounts.

Your income is, of course, dependent on the performance of the accounts in which you have money. But you can modify your investment strategy in response to market or economic conditions, changes in your financial situation or new account offerings by reallocating your assets among the TIAA and CREF annuity accounts. (Note that diversification doesn't guarantee against loss.) If you decide to make a change, TIAA-CREF offers the following alternatives:

- You can transfer among the TIAA-CREF variable annuity accounts, or from variable annuity accounts to TIAA Traditional, as often as once per calendar quarter.
- You can convert up to 20% of your TIAA Traditional Annuity to the CREF equity accounts as often as once per year, or the entire amount in equal annual installments over five years.

The portion of your TIAA Traditional Annuity that you transfer from TIAA to CREF can then be transferred among the CREF equity accounts as frequently as once per calendar quarter. (This money can't be transferred back to TIAA Traditional Annuity, nor can it be transferred to the nonequity variable accounts; that is, the TIAA Real Estate, CREF Bond Market, CREF Inflation-Linked Bond and the CREF Money Market variable annuity accounts.) Since a transfer from TIAA Traditional to the CREF equity accounts is irrevocable, it is advisable to evaluate both the potential risks and rewards of increasing exposure in the equity markets when considering this type of transfer.

If you do request a transfer, your allocation will change right away. Your income will change on May 1 if your income is revalued annually. If it is revalued monthly, you will see a change in either your next payment or the following one, depending on what day of the month you made the change.

When you begin receiving income, note that you can switch how you receive TIAA Traditional income from the Graded Payment Method to the Standard Payment Method, but you can't change from Standard to Graded. Under the Graded Method, your TIAA Traditional initial income is based on a 4% interest rate (2.5% guaranteed plus 1.5% from additional amounts). Any remaining additional amounts above the initial 4% rate are reinvested and used to "buy" additional future lifetime income to help protect against inflation. Under the Standard Method, you receive the guaranteed portion plus any additional amounts beyond the guaranteed rate when declared by the TIAA Board of Trustees. The Standard Method is designed to pay a relatively constant amount of income throughout your life and provides a higher initial amount than does the Graded Method.

TIAA-CREF is here to help you understand your income choices and arrive at the decision that is best for you. Call us at **800 842-2776** for assistance. To order our free booklet, *Receiving Retirement Income from TIAA-CREF*, call **877 518-9161** or order it from our website at www.tiaa-cref.org by clicking on the **Learning Center** tab and then selecting **Publications**. Keep in mind that investing in securities carries with it certain inherent risks. Also, note that TIAA-CREF and or its affiliates do not provide tax or legal advice. Therefore, consult with your tax advisor to consider all aspects of your situation.

TIAA-CREF Individual & Institutional Services, LLC and Teachers Personal Investors Services, Inc. distribute securities products. ***You should consider the investment objectives, risks, charges and expenses carefully before investing. Please call 877 518-9161, or go to www.tiaa-cref.org for a current prospectus that contains this and other information. Please read the prospectus carefully before investing.***

TIAA (Teachers Insurance and Annuity Association), New York, NY and TIAA-CREF Life Insurance Co., New York, NY issue insurance and annuities.

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