



TIAA-CREF trust company, FSB

PLANNED GIVING SERVICES CHARITABLE GIFT ANNUITY SERVICES

TIAA-CREF Trust Company, FSB, is a full-service trust operation; our experienced investment and planned giving professionals focus exclusively on delivering planned giving and endowment investment management services. Our commitment to client service coupled with our expertise uniquely positions us to manage and administer your institution's planned giving program.

TIAA-CREF Trust Company, FSB, established in 1998, supports the broader mission of TIAA-CREF by providing individuals and institutions in the nonprofit community a wide array of high quality and reasonably priced financial services. Every facet of TIAA-CREF focuses on the people and institutions who promote the greater good.

As your planned giving partner, we offer a distinctive combination of perspective, experience, specialization and quality; all focused on helping our clients create greater program value. Our comprehensive array of services includes trust and gift administration, investment management, customized donor reporting, tax services, and consultative support — the resources essential to manage a successful planned giving program.

Charitable Gift Annuities
Charitable Remainder Trusts
Charitable Lead Trusts
Pooled Income Funds
Donor-Advised Funds

PROGRAM REVIEW & ONGOING CONSULTATION

- Meeting with your institution to establish goals, objectives and investment management strategies.
- Tracking state law requirements and assisting you in ensuring that new and existing gift annuities are compliant.
- Assisting in the development of annuity contracts and other relevant documentation, including appropriate administrative forms.
- Providing assistance with state-specific registration and filing requirements.
- Supporting your staff by responding to tax or legal inquiries as well as providing materials to educate donors.
- Responding to donor inquiries and providing illustrative calculations for possible gift scenarios.

COMPREHENSIVE ADMINISTRATION

- Establishing gift annuity investment pools for efficient administration and investment management.
- Maintaining complete, accurate and confidential records for donors and other annuitants.
- Providing complete annuity payment services, including electronic fund transfers, payment reports, communications with payment and/or payment advices, and customized check stock.

PRUDENT INVESTMENT MANAGEMENT

- Reviewing objectives, policies, financial markets, and performance.
- Implementing a long-term strategy that responds effectively to market changes and is diversified broadly across asset classes, economic sectors and securities.
- Constructing a diversified portfolio of appropriate investment choices with consideration to risk tolerance and investment objectives utilizing both proprietary and third party institutional mutual funds.
- Managing the funds in compliance with any relevant investment restrictions.
- Monitoring and rebalancing the portfolio as appropriate.

(continued back page)



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REPORTING AND TAX SERVICES

- Gift administration reports: FASB 116 and 117; liability reporting; calculation of reserve requirements; gifting and administrative summaries of gift annuity contracts and annuity payments.
- IRS Form 1099R to each annuitant and an administrative summary of all forms issued.
- Detailed ratable share accounting for gift annuity investment pool.
- Periodic performance and trust accounting reports.

COMMITMENT TO CLIENT SERVICE

The institutions we serve benefit from our emphasis on providing the tools to support and strengthen their planned giving programs. The structure of a sound, effective program is supported by these requisites:

DEDICATED CONSULTING TEAM. Benefit from a hands-on institutional perspective with the knowledge and experience of our planned giving professionals.

EXPERIENCED PORTFOLIO MANAGEMENT. Work with a seasoned group of investment professionals who will tailor an investment strategy to the needs of your organization and will regularly review your portfolio.

STATE-OF-THE-ART INFORMATION SYSTEMS. Benefit from our proprietary data infrastructure which ensures accurate and efficient reporting, tracking, and communication for institutions and their donors.

CONTACT A TIAA-CREF TRUST COMPANY CONSULTANT TODAY

888 842-9001

www.tiaa-cref.org/trust

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